

Welcome...

...to the final Bulletin for 2012.

As we reflect over the extremely busy past few months, we'd like to extend a warm thank you to all our clients we've had the pleasure of working with.

We are pleased to announce that group sales have increased by approximately 30% to date as a result of building on our success story and the introduction of sustainable growth strategies.

The introduction of our new Culture Statement '**Excellence in Product and Service**' is now something that every member of staff lives and breathes, taking customer experience to a new unrivalled level.

Jason Hughes

Group Sales Team Leader

Harvard Teaching Style Favoured



The Harvard Style Teaching method was founded by the Harvard Business School, USA in 1908 and proved to be an extremely successful way of increasing interaction between both pupils and the lecturers.

The picture above is of a new recently completed Harvard Lecture Room at a leading UK university of which CPS successfully provided a solution to both the architect and client and ran the project from design through to completion.



Super Lightweight Staging Platforms

Fed up with an aching back through lifting heavy staging platforms?

The new waterproof anti-slip board available with the Alu Rapid product reduces weight per 2mx1m by 12kg down to just **23kg** for 2mx1m. Platform loadings remain at 1500kg per unit and the manufacturing of the product is covered by our unique Lifetime Warranty. For further information, please contact us.

01302 741888 | E: sales@seatingandstaging.co.uk

Other benefits include:

- Heavy duty
- Waterproof anti-slip board
- 1500kg load bearing
- New leg castings available to take both round and square legs up to 60mm
- Compact, easy to store and transport

in this issue...

PAGE 2

- Grand Pianos On The Move
- Your lecture may be inspiring...why not the seats?
- Constructionline Accreditation
- Customer Feedback



Grand Pianos On The Move

A recently completed project by CPS involved working to a detailed brief with the architect to provide an extremely robust wheeled staging system to accommodate a Grand Piano. The Alu Rapid staging platform was used due to its weight handling capabilities along with a fully engineered aluminium leg structure on wheels.



Your lecture may be inspiring... why not the seats?

CPS, consistently one step ahead, have exploited the use of designer fabrics on the Vario C9 Lecture Chair and venue chair products to cooperate with the University's wish for an "up to date Lecture Theatre". To give the room a final edge the design included LED lighting technology on every tier and a striking colour combination with the carpets. Both CPS and the University firmly believe that an aesthetically pleasing learning environment increases performance and respect of the room.



Constructionline Accreditation



At CPS we believe in independent accreditation as proof of our quality and service. Constructionline takes a completely unbiased view, collecting ratings from customers as to companies performance; it is a rigorous test and only the most competent are awarded accreditation. CPS didn't flinch under scrutiny and passed the accreditation process with flying colours.

Customer Feedback

A remarkably trouble free procurement and installation of staging by CPS in our new £1.2 million Performing Arts Centre. If only other fixtures and fittings had been so straight forward & with the client's needs and timetable in mind.

Bursar | Performing Arts Centre

From the initial enquiry to the completion of the project your team have been brilliant, I would just like to say thank you for a job well done. I really appreciate your efforts, we will be calling you soon for future projects.

**Head of Venues
Leading UK Training Consultancy Group**